

Job Title:	Inside Sales	Min. Yrs of Experience:	12 months
Department/Group:	Sales		
Location:	Mumbai	Travel Required:	Yes
Salary p.a.		Qualification:	Graduate
Job Description			
<p>Company Profile:</p> <p>NexG Apparels LLP, an ISO 9001:2015 Certified Company, marks its inception with the ideal blend of the vision of the next generation & the vast experience of over four decades of the senior generation. We at NexG specialize in manufacturing protective clothing and bespoke safety apparels designed to meet your safety needs under the most extreme work environments.</p> <p>NexG is relentlessly engaged in providing highly competent products, tried and tested to withstand the most challenging working environments under the most perilous situations. Apart from our existing wide range of safety products, we provide innovative solutions as per the clients' customized requirements, with our special engineered products, produced in accordance to stringent quality control policies. The products offered by NexG Apparels LLP meet the stringent international norms for Personal Protective Equipment's (PPE) and the garments are CE certified as well. In addition, some products are also tested and certified as per the various NFPA / ASTM norms.</p> <p>Responsibilities:</p> <ol style="list-style-type: none"> 1. Conversion of leads received through various marketing channels. 2. Acquire & develop new clients and negotiating with them for securing profitable business. 3. Generate new sales opportunities via cold calling, direct emails and calls, 4. Outreach in fresh account and growing existing accounts. 5. Timely, professional and accurate reply to all incoming sales enquiries received by phone, email and other formats. 6. Accurately record all interactions in the system. 7. Setting up meetings / discussions with marketing and strategy stakeholders 8. Key Account Management 9. Managing pre-sales to post-sales support activities for the assigned. <p>KNOWLEDGE, SKILLS, ABILITIES:</p> <ol style="list-style-type: none"> 1. International / Domestic Sales 2. Inside sales 3. Excellent communication skills 4. Negotiating Skill 5. Lead generation & conversion 6. Relationship Management 			

Interested candidates can please share their resumes at hr@nexgapparels.com

Last Updated By:	14.01.2021		
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